

# NICHOLAS OCCHIUTO

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## EMPLOYMENT

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2023 — present	Assistant Professor, Hunter College, Department of Sociology
2022 — 2023	Visitor, School of Social Science, Institute for Advanced Study
2021 — 2023	Assistant Professor, Emlyon Business School
2019 — 2021	Postdoctoral Associate, ILR School, Cornell University

## EDUCATION

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2019	Ph.D., Sociology, Yale University
2013	M.A., Sociology, Columbia University
2008	B.A., Sociology and Philosophy, New York University

## RESEARCH AND TEACHING INTERESTS

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Economic Sociology; Political Sociology; Work and Occupations; Public Policy

## PUBLICATIONS

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### PEER-REVIEWED ARTICLES

- Gowayed, Heba, Ashley Mears, and Nicholas Occhiuto. 2022. "Pause, Pivot, and Shift: Responses to Sudden Job Loss" *American Behavioral Scientist*.
- Occhiuto, Nicholas. 2022. "Enabling Disruptive Innovations: A Comparative Case Study of the Regulatory Response to Uber's Market Disruption in New York City, Chicago, and San Francisco" *Socio-Economic Review*, 20 (4), pp.1881-1903.
- Anteby, Michel. and Nicholas Occhiuto. 2020. "Stand-in Labor and the Rising Economy of Self." *Social Forces*, 98 (3): 1287-1310.  
• Finalist for the OMT best published paper award for papers published in 2020
- Erikson, Emily and Nicholas Occhiuto. 2017. "Social Networks and Macro-Historical Change." *Annual Review of Sociology*, 43: 229-48.

November 15, 2023

Occhiuto, Nicholas. 2017. "Investing in Independent Contract Work: The Significance of Schedule Control for Taxi Drivers." *Work and Occupations*, 44 (3): 268-95.

- Featured on Peter Cappelli and Dan O'Meara's *In the Workplace*, January 18, 2018

#### REPORTS, BOOK REVIEWS, & ENCYCLOPEDIA ARTICLES

Occhiuto, Nicholas. 2022. "Enabling Uber's disruption." *Work in Progress: Sociology on the economy, work and inequality.*

Occhiuto, Nicholas. 2020. "The Big Rig: Trucking and the Decline of the American Dream." by Steve Viscelli. *Work and Occupations*

Anteby, Michel and Nicholas Occhiuto. 2019. Stand-in labor and the rising economy of self. *Work in Progress: Sociology on the economy, work and inequality.*

Wherry, Frederick F and Nicholas Occhiuto. 2016. "Economic Sociology." In *Oxford Bibliographies in Sociology*. Ed. Janeen Baxter. Oxford University Press.

Occhiuto, Nicholas. 2015. "Relational Accounting." In *The SAGE Encyclopedia of Economics and Society*. Ed. Frederick Wherry. SAGE Reference.

Gowayed, Heba and Nicholas Occhiuto. 2014. "Conference Report: The Money Talks Symposium at Yale." In *Accounts. American Sociological Association Newsletter*, 14 (1): 9-12.

#### OTHER PUBLISHED WRITING

Occhiuto, Nicholas. 2021. "PAC Donations Aren't Just About Money, They're About the Time They Buy." *The Hill*. March 10.

Occhiuto, Nicholas. 2020. "How New York City Created the Medallion Crisis." *The New York Daily News*. November 22.

#### WORK IN PROGRESS

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Katic, Ivana, and Nicholas Occhiuto. "The Lobbying of Startups" (Under review)

Occhiuto, Nicholas. "Expertise and Inequality" (Under review)

Occhiuto, Nicholas. "Framing and Corporate Political Activity" (Under Review)

Cameron, Lindsey, Nicholas Occhiuto, and Bobbi Thomason. "Comparative Ethnography of RideHailing"

Occhiuto, Nicholas and Ivana Katic. "Theory of Start-up Political Behavior"

Occhiuto, Nicholas and Mario Molina. "Social Networks and Asset Price Bubbles"

Golsalves, Leroy, and Nicholas Occhiuto. "Personal Politics and Corporate Political Activity"

Occhiuto, Nicholas. "Architects of Influence: The Work of Federal Lobbyists in the United States"

## AWARDS, FELLOWSHIPS, & GRANTS

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2020	Finalist for the OMT best published paper award for papers published in 2020
2018	Conference Travel Award, Yale Graduate Student Assembly (\$750)
2017	Summer Research Fellowship, Yale Club San Francisco (\$3,500)
2016 — 2017	Policy Fellow, Institution for Social and Policy Studies, Yale (\$2,500)
2016 — 2018	Felix G. Evangelist Fellow, Graduate School Arts & Sciences, Yale
2016	George M. Camp Grant, Department of Sociology, Yale (\$500)
2015 — 2019	Junior Fellow, Center for Comparative Research, Yale
2014 — 2019	Junior Fellow, Urban Ethnography Project, Yale

## INVITED TALKS & CONFERENCE PRESENTATIONS

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### INVITED TALKS

2023	Hunter College, Department of Sociology NEOMA Business School, People and Organisations Department Queens College, Department of Sociology
2022	University of Texas, Austin, Department of Sociology
2020	Emlyon Business School, Center for Work, Technology, and Organization Boston University, Questrom School of Business
2019	Cornell University, School of Industrial and Labor Relations
2018	Stanford University, Center for Work, Technology & Organization Massachusetts Institute of Technology, Sloan School of Management University of California, Irvine, The Paul Merage School of Business IESE Business School
2017	Boston University, Questrom School of Business

### CONFERENCE PRESENTATIONS

Product over Politics: Entrepreneurial Firms and Lobbying (with Ivana Katic)

- NMS Bocconi workshop
- Institutions and Entrepreneurship Conference
- Strategy and the Business Environment Conference, 2023
- Strategic Management Society, Annual Conference, London, UK, 2022

The Platform is Not Neutral: Navigating Worker Conflicts in App-Based Work, a Multi-National Comparative Ethnography of the RideHailing Industry (with Lindsey Cameron and Bobbi Thomason)

- People and Organizations Conference, The Wharton School, Philadelphia, PA, 2022
- Academy of Management, Annual Meeting, Seattle, WA, 2022

Architects of Influence: The Work of Federal Lobbyists in the United States

- Eastern Sociological Society, Annual Meeting

The Social Structure of Asset Bubbles: The Case of the Taxicab Medallion in New York City (with Mario Molina)

- Society for the Advancement of Socio-Economics, Annual Meeting, 2021

The Double Edged Sword of Corporate Political Activity: How Local Contexts Influenced the Political Effectiveness of Ride-sharing Platforms

- Economic Sociology Conference, Annual Meeting, 2020
- Social Science History Association, Annual Meeting, Phoenix, AZ, 2018
- Society for the Advancement of Socio-Economics, Annual Meeting, Kyoto, JP, 2018
- Eastern Sociological Society, Annual Meeting, Baltimore, MD, 2018

Disrupting Corporate Political Strategy: Toward a New Theory of Start-up Political Behavior (with Ivana Katic)

- Strategic Management Society, Annual Conference, London
- Academy of Management, Annual Meeting, Boston, MA, 2019

Market Actions and Political Consequences: How Transportation Network Companies Influenced Regulation in New York, Chicago, and San Francisco

- Academy of Management, Annual Meeting, Chicago, IL, 2018
- Economic Sociology Conference, Annual Meeting, Washington, DC, 2017
- Society for the Advancement of Socio-Economics, Annual Meeting, Lyon, FR, 2017
- Social Science History Association, Annual Meeting, Chicago, IL, 2016
- Economic Sociology Pre-conference, American Sociological Association, Seattle, WA, 2016
- Eastern Sociological Society, Annual Meeting, Boston, MA, 2016

Stand-in Labor and the Rising Economy of Self” (with Michel Anteby)

- Academy of Management, Annual Meeting, Boston, MA, 2019
- People and Organizations Conference, The Wharton School, Philadelphia, PA, 2019
- Economic Sociology Pre-conference, Montreal, CDA, 2017

I Am My Own Boss: How Taxi Drivers Make Sense of a Bad Job

- American Sociological Association, Annual Meeting, New York, NY, 2013
- Eastern Sociological Society, Annual Meeting, Boston, MA, 2013

They Were There: Occupy Wall Street

- Eastern Sociological Society, Annual Meeting, New York, NY, 2012

## TEACHING EXPERIENCE

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INSTRUCTOR, HUNTER COLLEGE

Fall 2022                      Qualitative Research Methods (Masters in Applied Sociology)

INSTRUCTOR, EMLYON UNIVERSITY

Spring 2023                      Designing and Managing Organizations for Diversity and Inclusion (Grande école)

Spring 2023                      Power and Politics (Grande école)

Fall 2022                         Designing Social Science Research (PhD course)

Spring 2022                      Designing and Managing Organizations for Diversity and Inclusion (Grande école)

Spring 2022                      Power and Politics (Grande école)

November 15, 2023

Fall 2021                      Designing Social Science Research (PhD course)  
Fall 2021                      Designing and Managing Organizations for Diversity and Inclusion (Grande école)

INSTRUCTOR, CORNELL UNIVERSITY

Fall 2020                      The Sociology of Work and Occupations (Undergraduate)

TEACHING ASSISTANT, YALE UNIVERSITY

Spring 2018                  Methods of Inquiry, Rene Almeling  
Fall 2017                      The Ethnography of the African American Community, Elijah Anderson  
Spring 2017                  Senior Essay Colloquium for Intensive Majors, Andrew Papachristos  
Fall 2016                      Senior Essay Colloquium for Intensive Majors, Andrew Papachristos

TEACHING ASSISTANT, COLUMBIA UNIVERSITY

Spring 2013                  Image & Identity in Contemporary Advertising, Sudhir Venkatesh  
Spring 2013                  Media, Culture & Society, Sudhir Venkatesh  
Fall 2012                      Culture, Markets & Consumption, Frederick Wherry  
Spring 2012                  Social Theory, Denise Milstein

## PROFESSIONAL SERVICE

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EMLYON BUSINESS SCHOOL

2021 — 2022                  Organized the Work Tech Talk Seminar Series for the Research Center for Work,  
Technology, and Organization

CORNELL UNIVERSITY

2019 — 2021                  Organized Qualitative Inductive Research Workshop

YALE UNIVERSITY

2015 — 2016                  Graduate Student Representative, Department of Sociology

SERVICE TO THE DISCIPLINE

2023 — 2024                  Candace Rogers Award Committee  
2017 — 2018                  Co-Editor, *Accounts*, American Sociological Association, Economic Sociology  
Section

Occasional manuscript reviewer for *Academy of Management Journal*, *American Journal of Sociology*,  
*American Sociological Review*, *Law and Social Inquiry*, *Organization Science*, *Socius*, *Socio-Economic  
Review*, *Social Currents*, *Social Forces*, *Sociological Perspectives*; *Sociological Theory*; *Work and  
Occupations*

## ASSOCIATION MEMBERSHIP

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Academy of Management

Division Member: Organization and Management Theory; Strategic Management; Organizational  
Behavior; Entrepreneurship

American Sociological Association

Section Member: Economic Sociology; Organizations, Occupations, and Work; Political Sociology; Labor  
and Labor Movements

Strategic Management Society

Eastern Sociological Association

Society for the Advancement of Socio-Economics